



## CORPORATE PROFILE

### Our Business and Regulatory profile

Onvest Capital (Onvest Capital Pty Ltd, Australian Company No. 636 877 051) is an independent M&A firm.

Onvest Capital Pty Ltd is a corporate authorised representative (C.A.R. with registration no. 1278770), of K S Capital Pty Limited, which holds an Australian Financial Services License (AFSL) Number 316880.

As stated on the ASIC (Australian Securities and Investment Commission) online register, the license includes the following permissions:

#### ▼ Licence Authorisation Conditions

##### Conditions as at:

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|  1 | 21/01/2013 |
|---|------------|
1. This licence authorises the licensee to carry on a financial services business to:
    - (a) provide financial product advice for the following classes of financial products:
      - (i) derivatives;
      - (ii) foreign exchange contracts; and
      - (iii) securities; and
    - (b) deal in a financial product by:
      - (i) issuing, applying for, acquiring, varying or disposing of a financial product in respect of the following classes of financial products:
        - (A) securities;
      - (ii) applying for, acquiring, varying or disposing of a financial product on behalf of another person in respect of the following classes of products:
        - (A) derivatives;
        - (B) foreign exchange contracts; and
        - (C) securities; and
      - (iii) underwriting:
        - (A) an issue of securities;
- to wholesale clients.

While ASIC's website does not allow a direct URL to a specific licensee's profile, Onvest Capital corporate and license records are public may be viewed here:

<https://connectonline.asic.gov.au/RegistrySearch/faces/landing/ProfessionalRegisters.jspx?>

## **Onvest Capital's Core Services**

The core business of Onvest Capital is arranging corporate finance transactions between private companies.

Primarily, we focus on assisting both buy-sides and sell-sides with:

- Acquisitions
- Exits/Divestments
- Capital Raising
- Financing

We focus on private companies and do not cover public listings and other offers to the public.

Our preference is to engage with post-revenue entities as opposed to start-up or seed stage financings.

## **Industries Covered**

The main industries we cover are a function of our founding partners' backgrounds:

- Financial Services
- Fintech
- Real Estate
- Apps/Software/SaaS

A list of other industries we cover include health-tech, aquaculture, industrial F&B, and mining.

## **Our Approach**

Our focus on dealing only with private companies reflects our professional approach.

We enjoy communicating with successful entrepreneurs who have a story to tell. We understand that for our clients that deal might be the most important transaction in their working life, and we honour that by treating each transaction as if it were the most precious in our book.

We make every effort to maintain a professional, transparent, pleasant, successful, and forward-looking process for all parties, while safeguarding the interest of our clients.

Last but not the least, we understand the importance of discretion throughout all stages of communication, including the information collected pre-NDA and/or for proposed opportunities that may not materialize.

## Geographical Presence and Focus

Onvest Capital is based in Sydney, Australia with additional presence in Hong Kong and Singapore. We also work with partners in Shanghai and New Delhi, and an associated licensed partner in London.

As a cross-border M&A firm, Onvest Capital sources deals globally. Thus far the majority of our transactions were carried out in Australia, South-East Asia, The Middle- East and Europe.

Onvest Capital only deals only with professional, sophisticated, and institutional investors.

## Our Team

Our team is unique in that each member, in addition to contributing to the business of Onvest Capital, also runs its own separate successful business. This means that we are not just plain advisors. On the contrary: as entrepreneurs we are in the privileged position of understanding other businesspersons' requirements, challenges, and goals.

Our team includes:

- Chris Marland, based in Hong Kong, runs Sunland Cleantech (a "green tech" firm, and is a responsible officer of a local licensed entity.
- Darren Burns, based in Sydney, has been an executive director of several equity and derivatives brokerage houses operating in different jurisdictions;
- Eugenio Accongiagioco, based in Singapore, runs APAC MC, a strategic consulting and executive search company, and AdsWarrior a digital marketing firm focused on China;

We also have associated members "Rocky" Hong Lei (Shanghai) and Vishal Kapoor (New Delhi).

## Disclaimer

In this disclaimer: "we", "us" and "our" includes Onvest Capital Pty Ltd as a corporate authorised representative (C.A.R. NO.: 001278770) of K S Capital Pty Limited (AFSL No.: 316880), its related corporations and their respective officers, employees and authorised representatives. A reference to this document includes all attachments. The information contained in this document is confidential and is intended solely for the addressee. If you are not the named addressee, you must not disclose or use in any way the information in this document. If you have received this document by mistake, please notify the sender immediately and destroy any printed or electronic copy. There is no warranty that this document is error or virus free. This document may be a private communication, and if so, the views expressed are the views of the sender only and not those of the rest of us. We believe that the information in this document is accurate and reliable, but no warranties of accuracy, reliability or completeness are given (except insofar as liability under any statute cannot be excluded). We do not accept responsibility for any errors, omissions, or negligence. This document may contain general financial product advice which has been prepared without considering your objectives, financial situation or needs. You should, before acting on the advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. This document must not to be distributed to retail investors. We may be entitled to fees in connection with your acquisition or disposal of financial products as a result of our advice. We may have been involved in publicly - announced transactions involving the payment of fees to us by the issuer of the financial products which are the subject of our advice. We may have a relevant interest in the issuer of the financial products which are the subject of our advice. Those fees and relevant interests might reasonably be expected to be capable of influencing us in providing our advice.